

Message Text

UNCLASSIFIED

PAGE 01 BANGKO 14344 301157Z

ACTION EA-09

INFO OCT-01 ISO-00 EB-07 /017 W

-----007226 301200Z /43

R 300903Z JUN 77

FM AMEMBASSY BANGKOK

TO USDOC WASHDC

INFO SECSTATE WASHDC 3764

UNCLAS BANGKOK 14344

E.O. 11652: N/A

TAGS: BEXP, TH

SUBJ: WTDR/FTI

REF: USDOC 10669

1. THAILAND 2. CNTRY CODE: 549 3. SER.NO: NA
4. INDUSTRIAL & AVIATION INTERNATIONAL CO., LTD.
- 4A. CODE: K
5. 28/1 SURASAK ROAD, PRAPAWIT BLDG., 7TH FLOOR, SUITE 704
6. BANGKOK, THAILAND
7. ESTABL: 1977 8. EMPL: 7 9. SIZE: (21-X) SMALL
10. REPUTATION: (22-X) GOOD
11. SELLS ITS PRODUCTS IN THE FOLLOWING FOREIGN AREAS LISTED IN
ORDER OF IMPORTANCE: LOCAL

12. RPT. DATE: 06/77

13A. 35490/235 IMP.AGT.DIST. OF WELDING PRODUCTS

13B. 35690/235 IMP.AGT.DIST. OF GAS PLANTS, GAS AND EQUIPMENT
FOR WELDING AND CUTTING

13C. 36230/235 IMP.AGT.DIST. OF AUTOMATIC WELDING EQUIPMENT

13D. 34430/235 IMP.AGT.DIST. OF GAS CYLINDERS

14. CONTACT: MR. SONGVUDHI CHOMANAN TITLE: DIRECTOR

15. CABLE: INAVIN 16. TELEX: NA 17. TEL:233-7464

18. FINANCIAL REFS: BANQUE DE L'INDOCHINE, 140 WIRELESS ROAD,
BANGKOK.

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19. TRADE REFS: AVIATION SALES INT'L CORP., 115-06 MYRTLE AVE.,
RICHMOND HILL,N.Y. 11418; NAPCO INDUSTRIES INC., 1600 SO.
SECOND ST., HOPKINS, MINNESOTA 55343; KEN-AIR, INC., 7955
SAN FERNANDO ROAD, P.O. BOX 728, SUN VALLEY, CALIF. 91352;
ANGLO AMERICAN AVIATION CO., P.O. BOX 3970, NORTH HOLLYWOOD,
CALIF. 91609.
20. AGENCY REP: UNIBRAZE INT'L, INC., 730 DIVISION ST., ELIZABETH,

NEW JERSEY 07201, WELDING PRODUCTS; SUPERIOR AIR PRODUCTS CO., 2001 JERNEE MALL RD., SAYREVILLE, N.J. 08872, GAS PLANTS; B.W. DARRAH, INC., 538, RANDY RD., CAROL STREAM, ILLINOIS 60187, AUTOMATIC WELDING EQUIPMENT; LA SOUDURE AUTOGENE, PARIS, FRANCE, GAS AND EQUIPMENT FOR WELDING AND CUTTING; KANDA CORP., TOKYO, JAPAN, GAS CYLINDERS.

21. SUBJECT FIRM WAS INCORPORATED IN JANUARY 1977 WITH AN AUTHORIZED CAPITAL OF US\$50,000 TO ACT AS IMPORTER AND WHOLE-SALER OF WELDING PRODUCTS, AUTOMATIC WELDING EQUIPMENT, GAS AND EQUIPMENT FOR WELDING AND CUTTING, AND GAS CYLINDERS. SEVENTY PERCENT OF ITS IMPORTS ARE FROM U.S. WITH THE REMAINDER FROM HONG KONG AND FRANCE. IT RENTS AN OFFICE OF 88.SQ. METERS LOCATED IN ONE OF BANGKOK BUSINESS DISTRICTS. SUBJECT FIRM EMPLOYS 7 PEOPLE INCLUDING 3 SALESMEN. IT IS MANAGED BY MR. SONGVUDHI CHOMANAN (DIRECTOR OF GOVERNMENT MARKETTING), MR. KIM OEURN (DIRECTOR OF INDUSTRIAL MARKETING) AND MR. SANGA KIRTVIBUL (DIRECTOR), ALL THREE WERE SENIOR ASSISTANT SALES MANAGERS OF LINDETEVES (THAILAND), A LEADING LOCAL FIRM WHICH HANDLES A WIDE RANGE OF TECHNICAL AND ENGINEERING PRODUCTS. THEY ACQUIRED SOME AGENCIES FROM LINDETEVES SOON AFTER ORGANIZING THIS FIRM. THEY EXPECT FIRM'S SALES IN 1977 TO REACH US\$750,000. LOCAL BANK REPORTS FAVORABLY ON SUBJECT FIRM; IT IS CONSIDERED TO BE AN ACCEPTABLE TRADE CONTACT FOR U.S. FIRMS.

22. PREPARED BY: SATHIT/SOMSAK APPROVED BY: JAMES H. SAVERY
AT: AMEMBASSY BANGKOK
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WHITEHOUSE

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NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01-Jan-1994 12:00:00 am
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
Control Number: n/a
Copy: SINGLE
Sent Date: 30-Jun-1977 12:00:00 am
Decaption Date: 01-Jan-1960 12:00:00 am
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01-Jan-1960 12:00:00 am
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1977BANGKO14344
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Expiration:
Film Number: D770233-0975
Format: TEL
From: BANGKOK
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1977/newtext/t1977065/aaaaadnk.tel
Line Count: 95
Litigation Code IDs:
Litigation Codes:
Litigation History:
Locator: TEXT ON-LINE, ON MICROFILM
Message ID: 51c97c7b-c288-dd11-92da-001cc4696bcc
Office: ACTION EA
Original Classification: UNCLASSIFIED
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
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Previous Classification: n/a
Previous Handling Restrictions: n/a
Reference: n/a
Retention: 0
Review Action: RELEASED, APPROVED
Review Content Flags:
Review Date: 19-Oct-2004 12:00:00 am
Review Event:
Review Exemptions: n/a
Review Media Identifier:
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
SAS ID: 2125341
Secure: OPEN
Status: NATIVE
Subject: WTD/FTI
TAGS: BEXP, TH
To: COM
Type: TE
vdkgvwkey: odbc://SAS/SAS.dbo.SAS_Docs/51c97c7b-c288-dd11-92da-001cc4696bcc
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